**LEARNING AGREEMENT FOR STUDIES**

 **Full Year (Autumn + Spring) 2022-2023** (01-09-2022 – 02-07-2023)

**The Student**

|  |  |  |  |
| --- | --- | --- | --- |
| Last name (s) |  | First name (s) |  |
| Date of birth |  | Nationality |  |
| Sex  |  | Academic year | 2022 / 2023 |
| Study cycle |  | Subject area,Code |  |
| Phone |  | E-mail |  |

**The Sending Institution**

|  |  |  |  |
| --- | --- | --- | --- |
| Name |  | Faculty |  |
| Erasmus code (if applicable) |  | Department |  |
| Address |  | Country,Country code |  |
| Contact person name |  | Contact persone-mail / phone |  |

**The Receiving Institution**

|  |  |  |  |
| --- | --- | --- | --- |
| Name  | Windesheim University of AppliedSciences | Faculty | Business, Media and Law |
| Erasmus code (if applicable) | NL ZWOLLE 05 | Department | Business |
| Address | Campus 2-6 | Country,Country code | The Netherlands, NL |
| Contact personname | Jamilla ter SteegeHani Al-Duais | Contact persone-mail / phone | internationalbusinessschool@windesheim.nl +31884699339 |

#### **Section to be completed BEFORE THE MOBILITY**

**I. PROPOSED MOBILITY PROGRAMME Full Year 2022-2023**

**Student name:**…………………………………………………….

**MODULE NAME AUTUMN: International Business Studies2;**

 **Doing Business in the World** a

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| --- | --- | --- | --- | --- |
| **Tick if applicable** | **Component code** (if any) | **Component title** (as indicated in the course catalogue) at the receiving institution | **Block** | **Number of ECTS credits** (to be awarded by the receiving institution upon successful completion) |
| Obligatory | IBLmIBS2.PJ1 | Project 1: The Global Business environment  | 1 | 4 |
| Obligatory | IBLmIBS2.GTI | Global Trends and Issues | 1 | 3 |
| Obligatory | IBLmIBS1.EN | Business Skills and Professional English | 1 | 2 |
| [ ]  | IBLmIBS2.IL | International Logistics | 1 | 5 |
| [ ]  | IBLmIBS1.IBM | International Business Management | 1 | 3 |
| Obligatory | IBLmIBS1.IC | Intercultural Competence and Diversity Management | 1 and 2 | 3 |
| [ ]  | IBLmIBS2.BE | Business Ethics | 1 and 2 | 2 |
| [ ]  | IBLmIBS2.BCC | International Business Case Competition h | 2 | 3 |
| [ ]  | WH.MI.MPGW.FB | Family Business b and h  | 1 and 2 | 5 |
| [ ]  | IBLmIBS.PD2 | Teaching assistance French  c and h | 1 and 2 | 3 |
| [ ]  | IBLmIBS.PD3 | Teaching assistance German c and h  | 1 and 2 | 3 |
| [ ]  | BMR.PPR.DYHWITTBAE | Do you have what it takes to be an entrepreneur? b and h | 1 and 2 | 5 |
| [ ]  | IBLmIBS2.PJ2 | Project 2: Developing a sustainable strategy | 2 | 4 |
| [ ]  | IBLmIBS2.SM | Sustainability Marketing | 2 | 3 |
| [ ]  | IBLmIBS2.SCF | Supply Chain Finance d | 2 | 3 |
| [ ]  | IBLmIBS2.OYM | Critical Thinking | 2 | 3 |
| [ ]  | IBLmIBS2.MAC | International Branding and Marketing Across Cultures | 2 | 3 |
| [ ]  | BEvM3.PTMBEvM3.FINBEvM3.MB | Treasury Management: e and h M3.2 ProjectM3.2 Finance M3.2 Money and Banking | 2 | 332 |
| [ ]  | BEvM3.FIN | Treasury Management: e and hM3.2 Finance | 2 | 3 |
| [ ]  | BEvM3.MB | Treasury Management: e and h M3.2 Money and Banking | 2 | 2 |
| *Cross-departmental modules (electives):* |
| [ ]  | EN-IN-WNID | Windesheim and the Netherlands, introduction module of several Dutch aspects analysed in an international perspective | 1 and 2 | 2 |
| [ ]  | EN-IN-DLID | Dutch Language 1: Introduction | 1 | 3 |
| [ ]  | EN-IN-DLIM | Dutch Language 2: Intermediate f  | 2 | 3 |
| [ ]  | EN-IN-DSID | Dutch Society 1 | 1 | 3 |
| [ ]  | EN-IN-DSIM | Dutch Society 2 | 2 | 3 |
| [ ]  | BE-IOE.IA | Intercultural Awareness g | 1 | 3 |
| [ ]  | EN-IN-DRIM | Drama & Improvisation g | 2 | 3 |
|  |  | **TOTAL ECTS:** |  |       |

**MODULE NAME SPRING: International Business Studies1;**

 **Doing Business in the Europe** a

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| --- | --- | --- | --- | --- |
| **Tick if applicable** | **Component code**  | **Component title** (as indicated in the course catalogue) at the receiving institution | **Block** | **Number of ECTS credits** (to be awarded by the receiving institution upon successful completion) |
| Obligatory | IBLmIBS1.PJ1 | IBS1 Project 1 International Business Market Research | 3 | 4 |
| Obligatory | IBLmIBS1.OMR | IBS1 Online Market Research | 3 | 3 |
| [ ]  | IBLmIBS1.IBM | IBS1 International Business Management | 3 | 3 |
| [ ]  | IBLmIBS2.IL | International Logistics | 3 | 5 |
| [ ]  | WH.MI.MPGW | Family Business b and h | 3 and 4  | 5 |
| [ ]  | BMR.PPR.DYHWITTBAE | Do you have what it takes to be an entrepreneur? b and h | 3 and 4 | 5 |
| [ ]  | IBLmIBS.PD2 | Teaching assistance French  c and h | 3 and 4 | 3 |
| [ ]  | IBLmIBS.PD3 | Teaching assistance German c and h | 3 and 4 | 3 |
| [ ]  | IBLmIBS1.PJ2 | IBS1 Project 2 International Business Marketing Plan | 4 | 4 |
| [ ]  | IBLmIBS2.BCC | International Business Case h Competition  | 4 | 3 |
| [ ]  | IBLmIBS1.EBL | IBS1 European Business Law | 4 | 3 |
| [ ]  | IBLmIBS2.OYM | Critical Thinking  | 4 | 3 |
| [ ]  | IBLmIBS1.IOM | IBS1 International Online Marketing Communication | 4 | 3 |
| [ ]  | IBLmIBS2.SCF | IBS1 Supply Chain Finance d | 4 | 3 |
| [ ]  | IBLmIBS2.MAC | International Branding and Marketing Across Cultures | 4 | 3 |
| [ ]  | BEvM3.PTMBEvM3.FINBEvM3.MB | Treasury Management: e and hM3.2 ProjectM3.2 Finance M3.2 Money and Banking | 4 | 332 |
| [ ]  | BEvM3.FIN | Treasury Management: e and hM3.2 Finance  | 4 | 3 |
| [ ]  | BEvM3.MB | Treasury Management: e and h M3.2 Money and Banking | 4 | 2 |
| *Cross-departmental modules (electives):* |
| [ ]  | EN-IN-WNID | Windesheim and the Netherlands, introduction module of several Dutch aspects analysed in an international perspective | 3 and 4 | 2 |
| [ ]  | EN-IN-DLID | Dutch Language 1: Introduction | 3 | 3 |
| [ ]  | EN-IN-DLIM | Dutch Language 2: Intermediate f | 4 | 3 |
| [ ]  | EN-IN-DSID | Dutch Society 1 | 3 | 3 |
| [ ]  | EN-IN-DSIM | Dutch Society 2 | 4 | 3 |
| [ ]  | BE-IOE.IA | Intercultural Awareness g | 3 | 3 |
| [ ]  | EN-IN-DRIM | Drama & Improvisation g | 4 | 3 |
|  |  | **TOTAL ECTS:** |  |       |
| aAll modules marked ‘obligatory’, will automatically be included in the Learning Agreement. Students are expected to fully  particpate in these modules. Students choose a package of 25 ECTS or more per semester with a maximum of 40 ECTS. Full year; package of 50 ECTS or more for one academic year with a maximum of 80 ECTS.b These course modules have a limited number of seats.c For French respectively German native speakers only.  d the ‘Cool Connection’ game is a part of this course. The costs of this game are €35 per student.e Modules of Treasury Management will only take place if there are at least 5 participating students per course. When choosing the course TM Project, you are obliged to take the courses TM Finance and TM Money and Banking as well. Every course will  be graded individually from each other. f Dutch Language 2: Prerequisite for taking this course: Dutch Language 1g This module will only take place if there are at least 8 participating students, (a maximum of 30 students)h This is an additional course, which is not part of the core programme of IBS, but part of the faculty.  Because of that it may occur that this course overlap with the other courses offered in the programme. Note 1. Even if we do our very best to schedule all modules independently of each other, it may occur that modules  overlap in terms of timetable, obligatory modules excluded. Note 2. Please note that you may only submit one learning agreement per semester! In other words:  modules offered by different departments cannot be combined to constitute a single study programme.Note 3. The minimum English language requirement for this exchange programme is CEF B2 or equivalent.Note 4. Students can only change optional modules in the first week of each period. Note 5. Modifications reserved.Note 6. Full Year students can’t choose the same course in autumn vs spring semester.  |

**Web link to the course catalogue at the receiving institution describing the learning outcomes:**

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| *https://www.windesheim.com/study-programmes/exchange-programmes/* |

**II. COMMITMENT OF THE THREE PARTIES**

By signing this document, the student, the sending institution and the receiving institution confirm that they approve the proposed Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and receiving institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the inter-institutional agreement for institutions located in partner countries).

The student and receiving institution will communicate to the sending institution any problems or changes regarding the proposed mobility programme, responsible persons and/or study period.

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| **The student**Student’s name:Student’s signature: Date:  |

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| **The sending institution**Responsible person (name):Responsible person’s signature: Date: Stamp: |

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| **The receiving institution** (Windesheim University of Applied Sciences)Responsible person (name): Jamilla ter Steege/ Hani Al-DuaisResponsible person’s signature: Date: Stamp: |
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