**LEARNING AGREEMENT FOR STUDIES**

**Full Year (Autumn + Spring) 2022-2023** (01-09-2022 – 02-07-2023)

**The Student**

|  |  |  |  |
| --- | --- | --- | --- |
| Last name (s) |  | First name (s) |  |
| Date of birth |  | Nationality |  |
| Sex |  | Academic year | 2022 / 2023 |
| Study cycle |  | Subject area,  Code |  |
| Phone |  | E-mail |  |

**The Sending Institution**

|  |  |  |  |
| --- | --- | --- | --- |
| Name |  | Faculty |  |
| Erasmus code  (if applicable) |  | Department |  |
| Address |  | Country, Country code |  |
| Contact person  name |  | Contact person e-mail / phone |  |

**The Receiving Institution**

|  |  |  |  |
| --- | --- | --- | --- |
| Name | Windesheim  University of Applied  Sciences | Faculty | Business, Media  and Law |
| Erasmus code  (if applicable) | NL ZWOLLE 05 | Department | Business |
| Address | Campus 2-6 | Country, Country code | The Netherlands, NL |
| Contact person name | Jamilla ter Steege  Hani Al-Duais | Contact person e-mail / phone | internationalbusinessschool@ windesheim.nl  +31884699339 |

#### **Section to be completed BEFORE THE MOBILITY**

**I. PROPOSED MOBILITY PROGRAMME Full Year 2022-2023**

**Student name:**…………………………………………………….

**MODULE NAME AUTUMN: International Relations** a

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| **Tick if applicable** | **Component code** (if any) | **Component title** (as indicated in the course catalogue) at the receiving institution | **Block** | **Number of ECTS credits** (to be awarded by the receiving institution upon successful completion) |
| Obligatory | BMmIR.PR1 | IR Project European Conference | 1 | 5 |
| Obligatory | BMmIR.NS | IR Negotiation Skills | 1 | 2 |
| Obligatory | BMmIR.EPA | IR European Public Affairs | 1 | 2 |
| Obligatory | BMmIR.ICC | IR Intercultural Communication | 1 | 2 |
| Obligatory | BMmIR.EPL | IR European Policy Law | 1 | 2 |
| Obligatory (depending on English test score) | BMmIR.PEN | IR Professional English b | 1 and 2 | 4 |
| Obligatory | BMmIR.PD | IR Professional Development | 1 and 2 | 2 |
| Obligatory | BMmIR.CT | IR Critical Thinking | 2 | 2 |
| Obligatory | BMmIR.PR2 | IR Project 2: Global Affairs | 2 | 5 |
| Obligatory | BMmIR.IR | IR International Relations | 2 | 2 |
| Obligatory | BMmIR.IBL | IR International Business Law | 2 | 2 |
| *Cross-departmental modules (electives):* | | | | |
|  | EN-IN-WNID | Windesheim and the Netherlands, introduction module of several Dutch aspects analysed in an international perspective | 1 and 2 | 2 |
|  | EN-IN-DLID | Dutch Language 1: Introduction | 1 | 3 |
|  | EN-IN-DLIM | Dutch Language 2: Intermediate c | 2 | 3 |
|  | EN-IN-DSID | Dutch Society 1 | 1 | 3 |
|  | EN-IN-DSIM | Dutch Society 2 | 2 | 3 |
|  | BE-IOE.IA | Intercultural Awareness d | 1 | 3 |
|  | EN-IN-DRIM | Drama & Improvisation d | 2 | 3 |
|  |  | **TOTAL ECTS:** |  |  |

**MODULE NAME SPRING: International Business Studies1;**

**Doing Business in the Europe** e

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| --- | --- | --- | --- | --- |
| **Tick if applicable** | **Component code** | **Component title** (as indicated in the course catalogue) at the receiving institution | **Block** | **Number of ECTS credits** (to be awarded by the receiving institution upon successful completion) |
| Obligatory | IBLmIBS1.PJ1 | IBS1 Project 1 International Business Market Research | 3 | 4 |
| Obligatory | IBLmIBS1.EN | Business Skills and Professional English | 3 | 2 |
| Obligatory | IBLmIBS1.OMR | IBS1 Online Market Research | 3 | 3 |
|  | IBLmIBS1.IBM | IBS1 International Business Management | 3 | 3 |
|  | IBLmIBS2.IL | International Logistics | 3 | 5 |
| Obligatory | IBLmIBS.IC | Intercultural competence and diversity management | 3 and 4 | 3 |
|  | WH.MI.MPGW | Family Business f and j | 3 and 4 | 5 |
|  | BMR.PPR.DYHWITTBAE | Do you have what it takes to be an entrepreneur? f and j | 3 and 4 | 5 |
|  | IBLmIBS.PD2 | Teaching assistance French  g and j | 3 and 4 | 3 |
|  | IBLmIBS.PD3 | Teaching assistance German g and j | 3 and 4 | 3 |
|  | IBLmIBS1.PJ2 | IBS1 Project 2 International Business Marketing Plan | 4 | 4 |
|  | IBLmIBS2.BCC | International Business Case j Competition | 4 | 3 |
|  | IBLmIBS1.EBL | IBS1 European Business Law | 4 | 3 |
|  | IBLmIBS2.OYM | Critical Thinking | 4 | 3 |
|  | IBLmIBS1.IOM | IBS1 International Online Marketing Communication | 4 | 3 |
|  | IBLmIBS2.SCF | IBS1 Supply Chain Finance j | 4 | 3 |
|  | IBLmIBS2.MAC | International Branding and Marketing Across Cultures | 4 | 3 |
|  | BEvM3.PTM BEvM3.FIN BEvM3.MB | Treasury Management: i and j M3.2 Project M3.2 Finance  M3.2 Money and Banking | 4 | 3 3 2 |
|  | BEvM3.FIN | Treasury Management: i and j M3.2 Finance | 4 | 3 |
|  | BEvM3.MB | Treasury Management: i and j M3.2 Money and Banking | 4 | 2 |
| *Cross-departmental modules (electives):* | | | | |
|  | EN-IN-WNID | Windesheim and the Netherlands, introduction module of several Dutch aspects analysed in an international perspective | 3 and 4 | 2 |
|  | EN-IN-DLID | Dutch Language 1: Introduction | 3 | 3 |
|  | EN-IN-DLIM | Dutch Language 2: Intermediate c | 4 | 3 |
|  | EN-IN-DSID | Dutch Society 1 | 3 | 3 |
|  | EN-IN-DSIM | Dutch Society 2 | 4 | 3 |
|  | BE-IOE.IA | Intercultural Awareness d | 3 | 3 |
|  | EN-IN-DRIM | Drama & Improvisation d | 4 | 3 |
|  |  | **TOTAL ECTS:** |  |  |

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| aAll modules marked ‘obligatory’, will automatically be included in the Learning Agreement. Students are expected to fully  participate in these modules. Students choose a package of 25 ECTS or more per semester with a maximum of 40 ECTS.  The programme includes several excursions abroad, for which participation is highly advisable but optional.  Full year; package of 50 ECTS or more for one academic year with a maximum of 80 ECTS.  b Professional English: all international students who are not native speakers of English must do an Oxford Online Placement Test for   English language proficiency. Depending on their score in the test, students may be required to take part in one or both of the   English courses. The test result is expressed as a score on a 0-100 scale. Result:  - 79 or below 🡪 Professional English is compulsory.  - 80 or higher 🡪 Professional English is optional.  c Dutch Language 2: Prerequisite for taking this course: Dutch Language 1  d Class will only take place if there are at least 8 participating students, (a maximum of 30 students)  eAll modules marked ‘obligatory’, will automatically be included in the Learning Agreement. Students are expected to fully  participate in these modules. Students choose a package of 25 ECTS or more per semester with a maximum of 40 ECTS.  Full year; package of 50 ECTS or more for one academic year with a maximum of 80 ECTS.  f These course modules have a limited number of seats.  g For French respectively German native speakers only.  h the ‘Cool Connection’ game is a part of this course. The costs of this game are €35 per student.  i Modules of Treasury Management will only take place if there are at least 5 participating students per course. When choosing  the course TM Project, you are obliged to take the courses TM Finance and TM Money and Banking as well. Every course will   be graded individually from each other.  j This is an additional course, which is not part of the core programme of IBS, but part of the faculty.   Because of that it may occur that this course overlap with the other courses offered in the programme.  Note 1. Even if we do our very best to schedule all modules independently of each other, it may occur that modules   overlap in terms of timetable, obligatory modules excluded.  Note 2. Please note that you may only submit one learning agreement per semester! In other words:   modules offered by different departments cannot be combined to constitute a single study programme.  Note 3. The minimum English language requirement for this exchange programme is CEF B2 or equivalent.  Note 4. Students can only change optional modules in the first week of each period.  Note 5. Modifications reserved. Note 6. Full Year students can’t choose the same course in autumn vs spring semester. |

**Web link to the course catalogue at the receiving institution describing the learning outcomes:**

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| *https://www.windesheim.com/study-programmes/exchange-programmes/* |

**II. COMMITMENT OF THE THREE PARTIES**

By signing this document, the student, the sending institution and the receiving institution confirm that they approve the proposed Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and receiving institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the inter-institutional agreement for institutions located in partner countries).

The student and receiving institution will communicate to the sending institution any problems or changes regarding the proposed mobility programme, responsible persons and/or study period.

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| **The student** Student’s name:  Student’s signature: Date: |

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| **The sending institution**  Responsible person (name):  Responsible person’s signature: Date:  Stamp: |

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| **The receiving institution** (Windesheim University of Applied Sciences)  Responsible person (name): Jamilla ter Steege/ Hani Al-Duais  Responsible person’s signature: Date:  Stamp: |
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