**LEARNING AGREEMENT FOR STUDIES**

**Spring 2023-2024** (01-02-2024 – 30-06-2024)

**The Student**

|  |  |  |  |
| --- | --- | --- | --- |
| Last name (s) |  | First name (s) |  |
| Date of birth |  | Nationality |  |
| Sex |  | Academic year | 2023 – 2024 |
| Study cycle |  | Subject area,  Code |  |
| Phone |  | E-mail |  |

**The Sending Institution**

|  |  |  |  |
| --- | --- | --- | --- |
| Name |  | Faculty |  |
| Erasmus code  (if applicable) |  | Department |  |
| Address |  | Country, Country code |  |
| Contact person  name |  | Contact person e-mail / phone |  |

**The Receiving Institution**

|  |  |  |  |
| --- | --- | --- | --- |
| Name | Windesheim  University of Applied  Sciences | Faculty | Business, Media  and Law |
| Erasmus code  (if applicable) | NL ZWOLLE 05 | Department | Business |
| Address | Campus 2-6 | Country, Country code | The Netherlands, NL |
| Contact person name | Hani Al-Duais | Contact person e-mail / phone | internationalbusinessschool@ windesheim.nl  +31884698511 |

#### **Section to be completed BEFORE THE MOBILITY**

**I. PROPOSED MOBILITY PROGRAMME Spring 2023 - 2024**

**Student name:**……………………………………………………

**MODULE NAME: International Business Studies**

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| --- | --- | --- | --- | --- |
| **Tick if applicable** | **Component code** (if any) | **Component title** (as indicated in the course catalogue) at the receiving institution | **Block** | **Number of ECTS credits** (to be awarded by the receiving institution upon successful completion) |
| Mandatory | IBLmIBS.IBMP.01 | International Business Marketing Project a | 3 and 4 | 5 |
| Mandatory | IBLmIBS.ICSR.01 | Intercultural Competence & Social Responsibility a | 3 and 4 | 5 |
|  | IBLmIBS.IBM.01 | International Business Management | 3 | 5 |
|  | IBLmIBS.GTI.01 | Global Trends and Issues | 3 and 4 | 5 |
|  | IBLmIBS.OMR.01 | Online Market Research | 3 | 5 |
|  | IBLmIBS.OM.01 | The Operations Management Game | 4 | 5 |
|  | IBLmIBS.FB.01 | Family Business | 3 | 5 |
|  | IBLmIBS.CT.01 | Creative and Critical Thinking | 4 | 5 |
|  | IBLmIBS.IL.01 | International Logistics | 3 | 5 |
|  | IBLmIBS.FE.01 | Finance and Economics | 4 | 5 |
|  | IBLmIBS.BAC.01 | Branding across Cultures | 4 | 5 |
|  | IBLmIBS.DM.01 | Digital Marketing | 3 and 4 | 5 |
|  | IBLmIBS.IBEEBL.01 | International Business Ethics and European Business Law | 3 and 4 | 5 |
|  | IBLmIBS.BCCT.01 | Business Case Competition Training | 3 and 4 | 5 |
|  | IBLmIBS.ENT.01 | Entrepreneurship | 3 and 4 | 5 |
|  | IBmIBS.LTA.01 | Language teaching Assistance French or German b | 3 and 4 | 5 |
| ***Cross-departmental Modules (Electives):***  ***\*Only one module in the same time slot can be chosen, see*** [***www.windesheim.nl***](http://www.windesheim.nl) ***for overlap details. Please note! You can choose a maximum of two modules in total.\*\**** | | | | |
| \*  \* | LVONINT.LAN.X.23  EDIOEPL.01 | Dutch Language  Personal Leadership (7 habits) | 3 + 4  3 + 4 | 5  5 |
| \*  \* | EDIOEBCO.01  BMR.EM.01 | Behavioural Change in Organisations  Economic Mindsets | 3 + 4  3 + 4 | 5  5 |
| \*  \* | HCSW.GP.CDC.DS.V23  WFENG.IRUD.01 | Dutch Society  Innovation Research Competences for Urban Development | 3 + 4  3 + 4 | 5  5 |
| \*  \* | LVONINT.DRIM.X.23  BMR.IA.01 | Drama & Improvisation\*  Intercultural Awareness | 3 + 4  3 + 4 | 5  5 |
| \*  \* | BMR.CEB2.01  BMR.CEC1.01 | Cambridge English B2  Cambridge English C1 | 3 + 4  3 + 4 | 5  5 |
|  |  | **TOTAL ECTS:** |  |  |

**Web link to the course catalogue at the receiving institution describing the learning outcomes:**

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| [Course-catalogue-International-Business-Studies-2324.pdf (windesheim.com)](https://www.windesheim.com/getmedia/120f27e1-25ee-4691-afc5-4ad0dfb18e62/Course-catalogue-International-Business-Studies-2324.pdf) |

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| aAll modules marked ‘mandatory’, will automatically be included in the Learning Agreement. Students are expected to fully  particpate in these modules. Students choose a package of 25 ECTS or more per semester with a maximum of 40 ECTS.  b For French respectively German native speakers only.  c Dutch Language 2: Prerequisite for taking this course: Dutch Language 1  d This module will only take place if there are at least 8 participating students, (a maximum of 30 students)  Note 1. Even if we do our very best to schedule all modules independently of each other, it may occur that modules   overlap in terms of timetable, mandatory modules excluded.  Note 2. Please note that you may only submit one learning agreement per semester! In other words:   modules offered by different departments cannot be combined to constitute a single study programme.  Note 3. The minimum English language requirement for this exchange programme is CEF B2 or equivalent.  Note 4. Students can only change optional modules in the first week of each period.  Note 5. Modifications reserved.   |  | | --- | | *\*Drama & Improvisation : this class will only take place if there are at least 8 participating students*  *\*\** *In case demand surpasses availability, you may be required to modify your module selections during the 'add and drop weeks' at*  *the start of the semester.* |   **Web link to the course catalogue at the receiving institution describing the learning outcomes:**   |  | | --- | | *http://www.windesheiminternational.nl/study-programmes/exchange-programmes/* | |
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**II. COMMITMENT OF THE THREE PARTIES**

By signing this document, the student, the sending institution and the receiving institution confirm that they approve the proposed Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and receiving institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the inter-institutional agreement for institutions located in partner countries).The student and receiving institution will communicate to the sending institution any problems or changes regarding the proposed mobility programme, responsible persons and/or study period.

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| **The student** Student’s name:  Student’s signature: Date: |

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| **The sending institution**  Responsible person (name): Date:  Responsible person’s signature: Stamp: |

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| **The receiving institution** (Windesheim University of Applied Sciences)  Responsible person (name): Mr. Hani Al-Duais Date:    Responsible person’s signature: Stamp: |
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