**LEARNING AGREEMENT FOR STUDIES**

**Spring 2020-2021** (01-02-2021 – 26-06-2021)

**The Student**

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| --- | --- | --- | --- |
| Last name (s) |  | First name (s) |  |
| Date of birth |  | Nationality |  |
| Sex [*M/F*] |  | Academic year | 2020 / 2021 |
| Study cycle |  | Subject area,  Code |  |
| Phone |  | E-mail |  |

**The Sending Institution**

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| --- | --- | --- | --- |
| Name |  | Faculty |  |
| Erasmus code  (if applicable) |  | Department |  |
| Address |  | Country, Country code |  |
| Contact person  name |  | Contact person e-mail / phone |  |

**The Receiving Institution**

|  |  |  |  |
| --- | --- | --- | --- |
| Name | Windesheim  University of Applied  Sciences | Faculty | Business, Media  and Law |
| Erasmus code  (if applicable) | NL ZWOLLE 05 | Department | Business |
| Address | Campus 2-6 | Country, Country code | The Netherlands, NL |
| Contact person name | Jamilla ter Steege | Contact person e-mail / phone | internationalbusinessschool@ windesheim.nl  +31884699339 |

#### **Section to be completed BEFORE THE MOBILITY**

**I. PROPOSED MOBILITY PROGRAMME Spring 2020-2021**

**Student name:**…………………………………………………….

**MODULE NAME: International Business Studies1;**

**Doing Business in Europe** a

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| --- | --- | --- | --- | --- |
| **Tick if applicable** | **Component code** | **Component title** (as indicated in the course catalogue) at the receiving institution | **Block** | **Number of ECTS credits** (to be awarded by the receiving institution upon successful completion) |
| Obligatory | IBLmIBS1.PJ1 | IBS1 Project 1 International Business Market Researcha includes the obligatory course Presentation Skills | 3 | 4 |
| Obligatory (depending on English test score) | IBLmIBS1.EN | IBS1 English Intermediateb | 3 | 4 |
| *Obligatory\** | IBLmIBS1.OMR | IBS1 Online Market Researchc  \* Students are obliged to choose at least 1 of the 2  courses *IBS1 International Online Marketing  Communication* or *IBS1 Online Market Research  in period 3.* | 3 | 2 |
| *Obligatory\** | IBLmIBS1.IOM | IBS1 International Online Marketing Communicationc  \* Students are obliged to choose at least 1 of the 2  courses *IBS1 International Online Marketing  Communication* or *IBS1 Online Market Research  in period 3.* | 3 | 3 |
|  | IBLmIBS1.IBM | IBS1 International Business Management | 3 | 3 |
|  | IBLmIBS2.OYM | Open your Mind; Critical and creative thinking in education and business | 3 | 3 |
| Obligatory | IBLmIBS.IC | Intercultural competencea | 3 and 4 | 2 |
|  | WH.MI.MPGW | Family Business d | 3 and 4 | 5 |
|  | CEF.HKM.OD | Do you have what it takes to be an entrepreneur? d | 3 and 4 | 5 |
|  | IBLmIBS.PD2 | Professional development2; Language teaching assistance French for international business e | 3 and 4 | 3 |
|  | IBLmIBS.PD3 | Professional development3; Language teaching assistance German for international business e | 3 and 4 | 3 |
| Obligatory | IBLmIBS1.PJ2 | IBS1 Project 2 International Business Marketing Plan | 4 | 4 |
| Obligatory (depending on English test score) | IBLmIBS1.EN2 | IBS1 English Advancedb | 4 | 4 |
|  | IBLmIBS1.CCMM | IBS1 Cross Cultural Marketing Management | 4 | 3 |
|  | IBLmIBS1.EBL | IBS1 European Business Law | 4 | 3 |
|  | IBLmIBS2.SCF | IBS1 Supply Chain Finance f | 4 | 3 |
|  | BEvM3.PTM BEvM3.FIN BEvM3.MB | Treasury Management: g M3.2 Project M3.2 Finance  M3.2 Money and Banking | 4 | 3 3 2 |
|  | BEvM3.FIN | Treasury Management: g M3.2 Finance | 4 | 3 |
|  | BEvM3.MB | Treasury Management: g M3.2 Money and Banking | 4 | 2 |
| *Cross-departmental modules:* |  |  |  |  |
| Obligatory | EN-IN-WNID | Windesheim and the Netherlands  (SUN (mentoring) Programme) a | 3 and 4 | 2 |
|  | EN-IN-DLID | Dutch Language 1: Introduction | 3 | 3 |
|  | EN-IN-DLIM | Dutch Language 2: Intermediateh | 4 | 3 |
|  | EN-IN-DSID | Dutch Society 1 | 3 | 3 |
|  | EN-IN-DSIM | Dutch Society 2 | 4 | 3 |
|  | BE-IOE.IA | Intercultural Awarenessi | 3 | 3 |
|  | EN-IN-DRIM | Drama & Improvisationi | 4 | 3 |
|  |  | **TOTAL ECTS:** |  |  |

**Web link to the course catalogue at the receiving institution describing the learning outcomes:**

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| *https://www.windesheim.com/study-programmes/exchange-programmes/* |

aAll modules marked ‘obligatory’, will automatically be included in the Learning Agreement. Students are expected to fully

participate in these modules. Students choose a package of 25 ECTS or more per semester with a maximum of 40 ECTS.

b English: all international students who are not native speakers of English must do an Oxford Online Placement Test for   
 English language proficiency. Depending on their score in the test, students may be required to take part in one or both of the   
 English courses. The test result is expressed as a score on a 0-100 scale. Result:  
 - 59 or below 🡪 Intermediate Business English and Advanced Business English are compulsory.  
 - 60-79 🡪 Intermediate Business English is optional; Advanced Business English is compulsory.  
 - 80 or higher 🡪 Both Intermediate Business English and Advanced Business English are optional

c Students are obliged to choose at least 1 of the 2 courses *IBS1 International Online Marketing Communication* or *IBS1 Online   
 Market Research* in period 3.

d These course modules have a limited number of seats.

e For French respectively German native speakers only.

f the ‘Cool Connection’ game is a part of this course. The costs of this game are €50 per student.

g Modules of Treasury Management will only take place if there are at least 5 participating students per course. When choosing  
 the course TM Project, you are obliged to take the courses TM Finance and TM Money and Banking as well. Every course will   
 be graded individually from each other.

h Dutch Language 2: Prerequisite for taking this course: Dutch Language 1

i This module will only take place if there are at least 8 participating students, (a maximum of 30 students)

Note 1. Even if we do our very best to schedule all modules independently of each other, it may occur that modules overlap in   
 terms of timetable, obligatory modules excluded.

Note 2. Please note that you may only submit one learning agreement per semester! In other words:   
 modules offered by different departments cannot be combined to constitute a single study programme.

Note 3. The minimum English language requirement for this exchange programme is CEF B2 or equivalent.

Note 4. Students can only change optional modules in the first week of each period.

Note 5. Modifications reserved.

**II. COMMITMENT OF THE THREE PARTIES**

By signing this document, the student, the sending institution and the receiving institution confirm that they approve the proposed Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and receiving institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the inter-institutional agreement for institutions located in partner countries).

The student and receiving institution will communicate to the sending institution any problems or changes regarding the proposed mobility programme, responsible persons and/or study period.

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| --- |
| **The student** Student’s name:  Student’s signature: Date: |

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| --- |
| **The sending institution**  Responsible person (name):  Responsible person’s signature: Date:  Stamp: |

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| **The receiving institution** (Windesheim University of Applied Sciences)  Responsible person (name): Jamilla ter Steege  Responsible person’s signature: Date:  Stamp: |